

## FINANCE AFTER RETIREMENT

What & How?

#### **RETIREMENT – WHAT CHANGED?**

MONTHLY INCOME REDUCED SUBSTANTIALLY

**RECEIVING A LUMPSOM** 

#### **RETIREMENT – WHAT'S NOT CHANGED?**

YOUR EXPENSES

YOUR ASSETS

YOUR CURRENT LIABILITIES

YOUR POTENTIAL LIABILITIES

#### EXPENSES (ചെലവ്)

- MOST EXPENSES LIKELY REMAIN SAME
- LONG RETIRED LIFE DRASTIC INCREASE IN EXPENSES OVER TIME DUE TO INFLATION
- INFLATION INDEXED PENSION HELPS
- HEALTHCARE EXPENSE INCREASES HEALTH INSURANCE OR HEALTH CORPUS ESSENTIAL

Exercise 1: List out your monthly expense

#### **ASSETS & LIABILITIES**

- ASSETS (ആസ്തി)
  - BANK DEPOSITS
  - SHARE VALUES
  - REAL ESTATE SECOND HOMES (DO NOT INCLUDE PRIMARY HOME)
  - GOLD
  - RETIREMENT CORPUS
- LIABILITIES (ബാധ്യത)
  - HOME LOAN
  - CAR LOAN
  - EDUCATION LOAN
  - KIDS HIGHER EDUCATION / WEDDING

Exercise 2: Calculate net worth = Assets - Liability

#### **SCENARIO-1**

MONTHLY INCOME (PENSION)

MONTHLY EXPENSE

ASSETS

LIABILITY



#### **SCENARIO - 1**

വരുമാനം > ചെലവ്

ആസ്തി > ബാധ്യത



#### **SCENARIO - 2**

MONTHLY INCOME 

MONTHLY EXPENSE

ASSETS

LIABILITY

Earn additional income from assets (Interest, Dividend, Rent, Withdrawal etc..). Need investment planning.

#### **SCENARIO - 3**

MONTHLY INCOME (PENSION)

MONTHLY EXPENSE

MONTHLY EXPENSE

LIABILITY

Reduce Liability with extra income. Manageable if liability is not too big.

#### **SCENARIO-4**

MONTHLY INCOME < MONTHLY EXPENSE

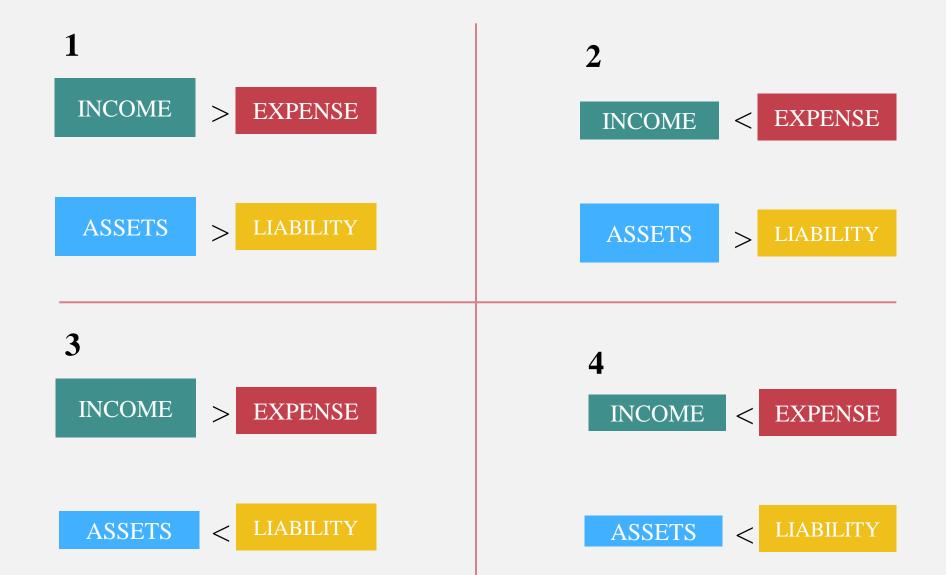
**ASSETS** 

<

LIABILITY



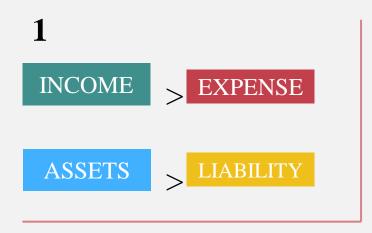
#### **FINANCIAL SITUATION**



#### സാമ്പത്തിക സ്ഥിതി

2 ചെലവ് വരുമാനം ചെലവ് വരുമാനം ആസ്തി ബാധ്യത ആസ്തി ബാധ്യത 3 ചെലവ് വരുമാനം ചെലവ് വരുമാനം ആസ്തി ബാധ്യത ആസ്തി ബാധ്യത

#### FINANCIAL SITUATION



What are your plans and goals:

**International Travel** 

Gifts to grandkids

Charities

Inheritance/Legacy

Good situation. Invest money based on goals

#### FIXED INCOME INVESTMENT

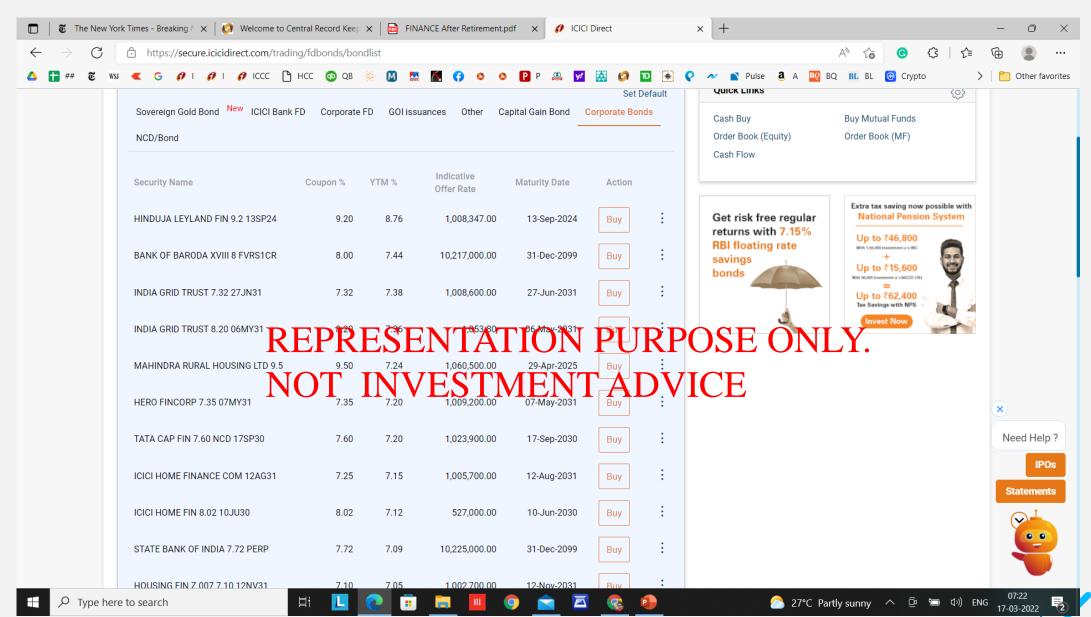
- Returns a fixed amount as coupon (Interest)
- Income is paid periodically or cumulative
- Relatively safe. Small risk exists (Default risk, Interest rate risk)
- Ideal for short term (less than 5 year)

#### **INVESTMENT AVENUES: FIXED INCOME**

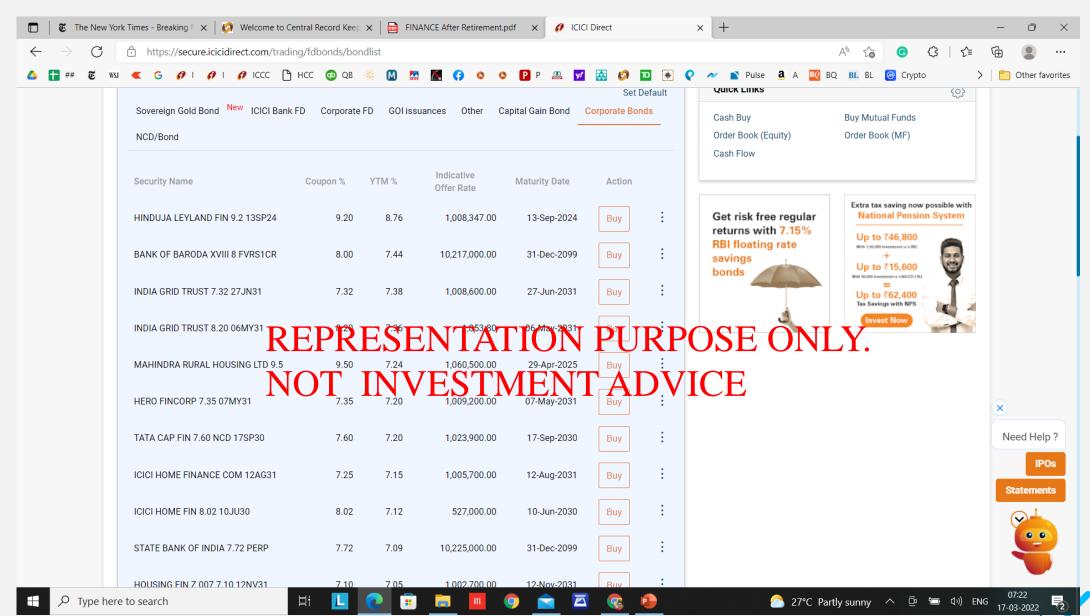
- BANK FIXED DEPOSIT Safe, Easy and Flexible
- TREASURY BONDS Long period
- SENIOR SAVINGS SCHEME Slightly better return
- CORPORATE FD / CORPORATE BONDS (DEBENTURES) Better Return with Some Risk
- BOND FUNDS / NPS
- TAX-FREE BONDS

HIGH TAX BRACKET

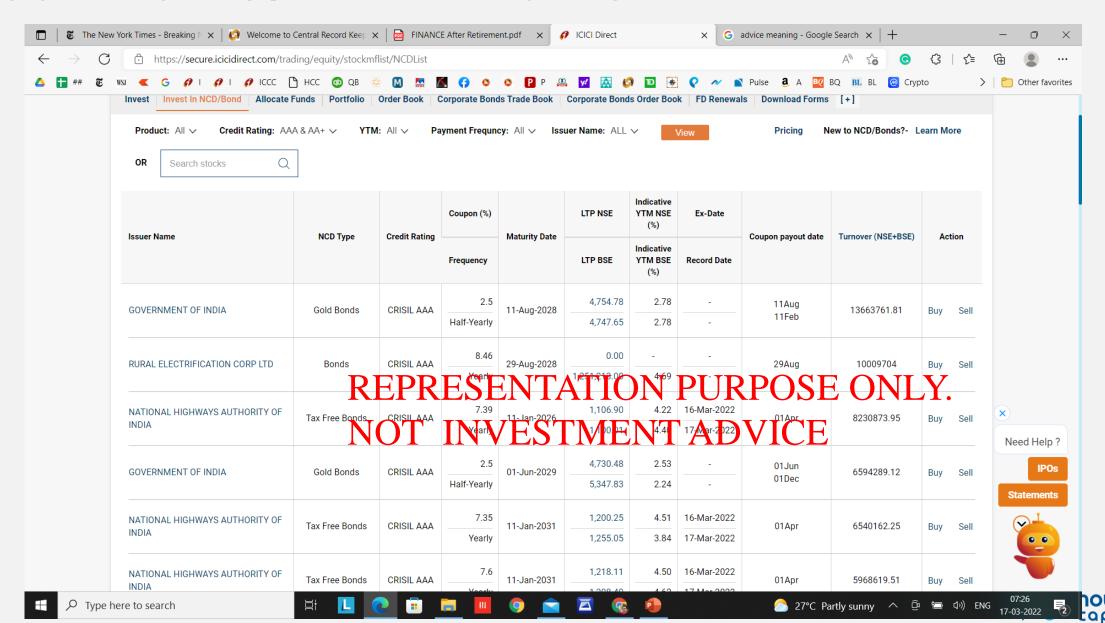
#### **CORPORATE FD**

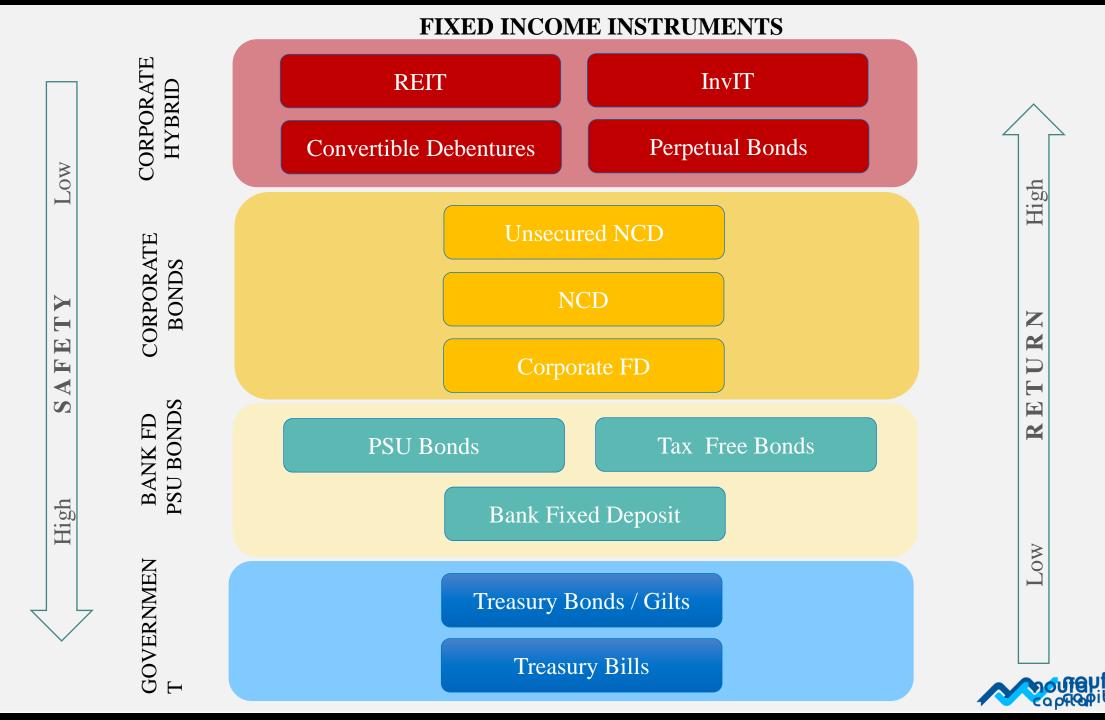


#### **CORPORATE BONDS**



#### **GOVT BONDS / TAXFREE BONDS**





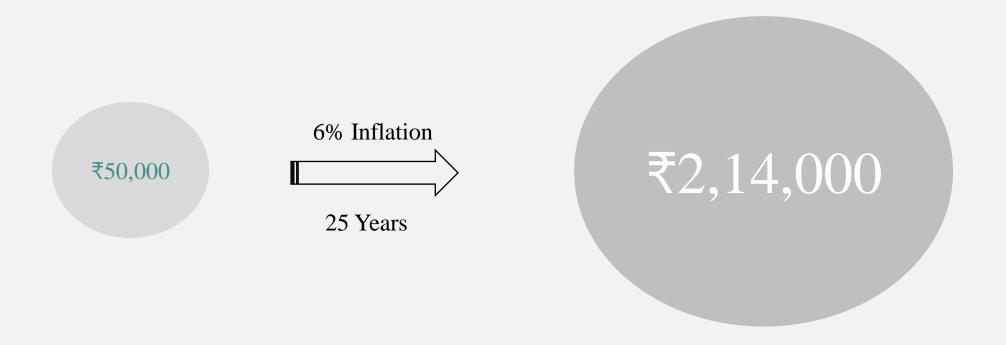
#### FIXED INCOME INVESTMENT – KEY POINTS

- RISK high RETURN low, RETURN low RETURN high
- Prefer Scheduled Banks, Large private banks. Avoid Cooperative banks



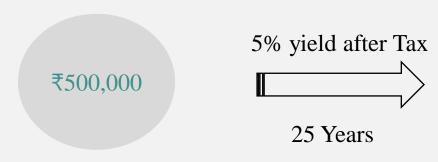
- Rating matters in case of corporate FD/bonds. Don't go buy return (yield) alone
- Tax erodes return, especially on higher brackets

#### **CORROSIVE EFFECT OF INFLATION - EXPENSE**

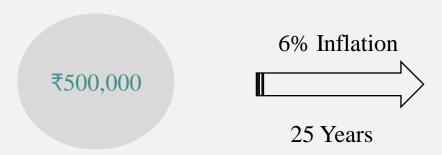


#### **CORROSIVE EFFECT OF INFLATION - ASSET**

#### Bank FD/Govt bond



#### **Inflation**



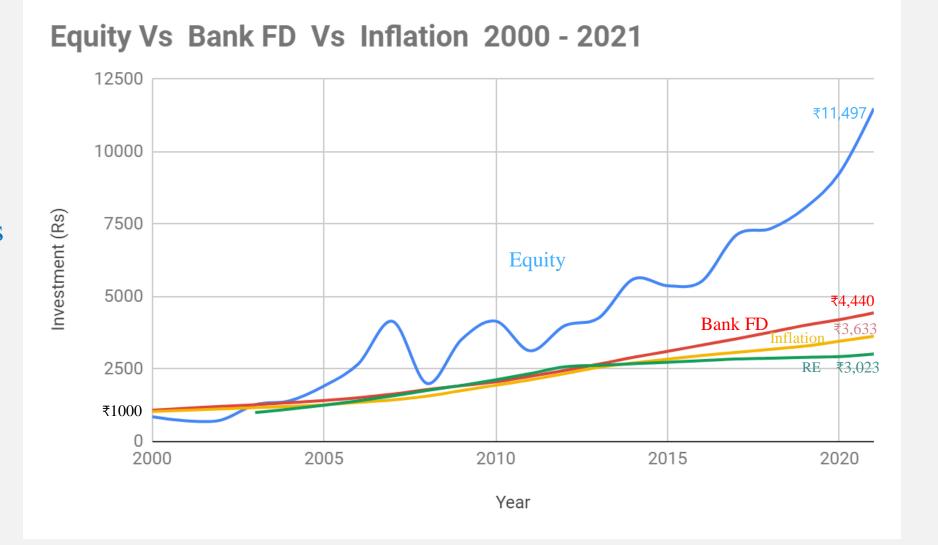


₹2,145,935

### WHY INVEST IN EQUITIES

Comparison to other Assets – last 21 years

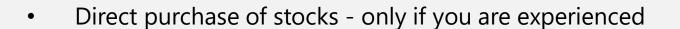
- NIFTY
- Bank FD
- RE
- Inflation



₹1000 invested in Equity becomes ₹11,497 in 21 years, beating Bank FD (₹4440), Real Estate (₹3023) & Inflation!

#### **EQUITY INVESTMENT – AVENUES**

- Stick to high quality mutual funds. Large cap funds with 10 years plus record
- Buy only 'Direct" funds. Not "Regular"
- Index funds / ETF are cheaper. Mirrors market. No constant monitoring needed



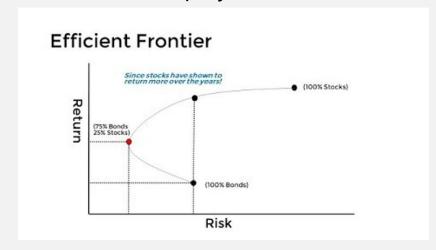


#### **EQUITY INVETSMENTS – RULES**

- Plan with disciplined execution
- Monitor the investment
- Do not follow 'Tips"
- Diversify
- Long term focus

#### **EQUITY- FI MIX: PORTFOLIO THEORY**

- Fixed Income provides safety. Equity provides return
- 100-Age rule in Equity. If 60 years old, 40% in Equity and 60% in Fixed Income
- Never 100% either on equity of fixed Income.



#### CHARACTERISTICS OF ASSET CLASSES

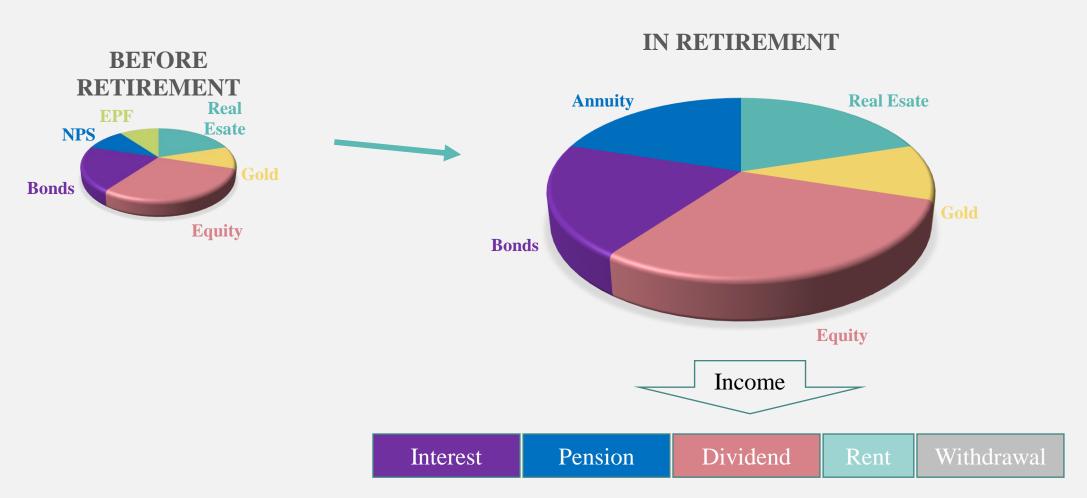
Assets	Return	Risk	Liquidity	Maintenance/ Tax	Salient Feature
Equity	High	High	High	Low	Inflation beating return potential but risky in short term. Ideal for log term goals
Bond	Medium	Low - Medium	High	High	Provides stability and balance to the Portfolio
Real Estate	Low – Medium	Medium	Low	High	Tangible but illiquid. Return potential is in line with inflation but can provide high return in certain circumstances.
Gold	Low	Low - Medium	Medium - High	Medium	Act as safe haven assets, during the time of great distress. Portfolio insurance.
Cash	Zero	Zero	High	Low	Inflation will erode value. Ideal to meet short term financial needs





#### INCOME DURING RETIREMENT





#### 4% RULE

It states that you can comfortably withdraw 4% of your savings in your first year of retirement and adjust that amount for inflation for every subsequent year without risking running out of money for at least 30 years

#### **SCENARIO-4**

MONTHLY INCOME 

MONTHLY EXPENSE

ASSETS

LIABILITY

- Additional Income through jobs
- Reverse Mortgage
- Seek help

#### WILL, INSURANCE

Prepare a will immediately. Ensure your assets reach to right persons you intended

Unless you have dependence, life insurance is no longer needed



# THANK YOU FOR YOUR SERVICE



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